

GTC

FX & Derivatives Solution Provider

Global Trading Center



About GTC

- ❖ GLOBAL TRADING CENTER (GTC) was established in September 2017 for the purpose of providing FX/derivatives solution (Money exchange, Hedging) for companies that have entered Vietnam.
- ❖ Currently, GTC is organized into two teams located in Ho Chi Minh and Hanoi respectively, which are made of FX/derivative Korean expats, Vietnamese local dealers and sales to support branches/TO and customers' transactions.
- ❖ GTC – Shinhan Bank Vietnam is the unit that offer the most variety of FX/Derivatives product & services allowed by Shinhan Bank Korea among global network, always striving to meet customer needs and demands.
- ❖ Please see below for some of our key product and services.



- 1 FX(Spot)**
 - ✓ Settlement Date : TODAY(Trading Day), TOM(Trading Day+1 Business Day) , SPOT(Trading Day+2 Business Day)
 - ✓ Transaction Currencies : USD, KRW, JPY, EUR, AUD, GBP, SGD, HKD, CAD, CHF, NZD, THB
- 2 FX Forward (3 ~ 365 days)**
 - ✓ Exchange rate risk hedging for future payable (loan, imports payment) or future receivable (exports payment) amount
 - ✓ Transaction currencies : USDVND, EURVND, JPYVND, EURUSD, USDJPY
- 3 Interest Rate Swap (Max: 10 years)**
 - ✓ Interest rate risk hedging for future foreign currency payment obligation
 - ✓ Exchange interest rate of same currency. For example: USD Loan linked 3M Term SOFR → IRS USD fixed rate
- 4 Cross Currency Swap (Max: 5 years)**
 - ✓ Interest rate risk and exchange rate risk hedging for future payment obligation
 - ✓ Exchange interest rate of two different currencies. For example: A VND-revenue company has an USD Loan linked 3M Term SOFR → CCS VND loan linked VND fixed rate
- 5 KRW Remittance**
 - ✓ Facilitate KRW in/outflow from/to Korean Companies (goods payment, Fund/Dividend transfer, etc..) and among HO & Branches. Supporting documents: Sales contracts, invoice, agreements, etc.
 - ✓ ① Protect bank position against USDKRW exchange rate fluctuation ② Stabilize FX P/L of HO ③ Provide flexible payment currencies in any market condition
- 6 Direct Marketing Direct Dealing**
 - ✓ Direct marketing Daily/Weekly/Semi-annual FX Market in-house with Expert views and insights to Customer via online multi-channels Zalo, Email, Kakao, etc) and offline Customer Seminars
 - ✓ Direct FX Dealing and Consulting with VIP Customers (average FX volume \$500k/month) with official transferring by draft from Branches and signed Authorization documents from Customers